



## GOVERNMENT CONTRACTS & CONSTRUCTION

“We help small, disadvantaged businesses bid on big, sophisticated projects and major government contractors file and argue bid protests, and everything in between. Our ‘cradle to grave’ service provides contractors and construction companies with the insight, guidance, and perspective they need to succeed in today’s competitive environment.”

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### WHO WE ARE

Kaufman & Canoles’ Government Contracts & Construction attorneys help clients – ship repair providers, technology firms, manufacturers, service contractors, construction companies, small and disadvantaged businesses, and other contractors – successfully navigate the federal, state, and local government contracting process. We also represent construction contractors and subcontractors across the full range of legal and business matters in private projects – from bids to contracts to performance, compliance, and dispute resolution.

### HOW WE HELP

For nearly 40 years, we have helped government contractors achieve their business, financial, and strategic objectives. We guide clients through bid preparation, including preparing and negotiating bid documents, contract formation and drafting, and performance and compliance issues. We protect their rights in disputes – including over claims and allegations related to performance, compliance, ethics, fraud, breaches-of-contract, billing challenges, and other issues – through negotiation, mediation, arbitration, and litigation.

Notably, our government contracts lawyers have particular strength in protesting and filing bid protests under tight deadlines to challenge federal contract awards or conditions. We are experienced negotiators and assist in executing mergers, acquisitions, joint ventures, and other transactions between government contractors.

We also regularly advise construction contractors and subcontractors on noteworthy private and public projects, including power plants, bridges, stadiums, hospitals, prisons, wastewater treatment plants, airport terminals, and military installations. In addition, clients turn to us for advice when they’re engaged in construction for courthouses, parking garages, high-rise office buildings, condominiums and more.

## WHO WE REPRESENT

Our Government Contracts & Construction team advises on a broad range of construction and government contracts for private and publicly traded construction companies and government contractors, as well as their contracting entities. We have considerable experience in the following industries and sectors:

- Assisted Living
- Construction
- Defense
- Information Technology
- School Districts
- Ship Repair
- State and Local Governments and Municipalities

## REPRESENTATIVE MATTERS

- Represented contractor in Government Accountability Office protest and subsequent United States Court of Federal Claims bid protest action involving Department of Army distance learning procurement
- Represented general contractor in state and federal court litigation regarding construction of trash-to-steam energy plant
- Represented owner of a continuing care retirement community in claims against architect and general contractor
- Represented County in state court bid protest action regarding courthouse construction project
- Represented contractor before Armed Services Board of Contract Appeals on termination for convenience settlement claim regarding a ship repair contract
- Drafted and negotiated construction and design contracts for various commercial projects
- Represented parties in numerous mechanics' lien actions in state court including several Virginia Supreme Court cases
- Advised school district on multiple school construction project including development of RFP, design, construction manager and construction contracts
- Defended government contractors in procurement fraud proceedings in state and federal court
- Represented developer and general contractor in Chinese Drywall claims
- Represented contractors and sureties in payment and performance bond claims