



THE REAL ESTATE CLAIMS & TITLE INSURANCE SOLUTIONS

“We’re one of the few firms in Virginia with a practice group exclusively dedicated to Real Estate Claims and Title Insurance Solutions. We have been engaged in this practice for nearly 40 years, serving the entire Commonwealth of Virginia, from straightforward title curative matters to complex defalcation and fraud matters, easements and adverse possession, and anything related to rights, remedies and claims regarding dirt, water, and building across Virginia.

The hallmark of this diverse and broad practice area is our strong dedication to client service and responsiveness, a targeted, strategic approach tailored to the needs of each case and client, providing superior legal representation and a cost-effective, efficient approach to resolving title disputes.

If you have a real estate dispute or claim, we look forward to discussing solutions tailored for you.”

WHO WE ARE

Our Real Estate Claims and Title Insurance Solutions Group covers all four corners of Virginia – from Lee County in the West and Accomack County in the East, Frederick County to the North, and Hampton Roads to the South.

Our Group has many decades of experience in real estate law, creditors’ rights, foreclosures, easements, boundary line disputes, defalcations, litigation, and mediation counseling, and the judgment to apply these skills to the best benefit of our clients. Whether they are owners, lenders, title insurers, or title agents, it gives us – and our clients – a leg up on preparation and the power to handle our client’s legal matters precisely.

When representing title insurance companies and their agents, we understand the hurdles they must overcome to be profitable in an increasingly competitive market. Because of our deep roots in Virginia and local communities, we leverage our firm’s diverse practice areas to craft individualized solutions for title claims.

HOW WE HELP

Our Group's primary objective is to help our clients minimize their risk and maximize their property rights. In fact, we designed a claims resolution system to efficiently and effectively resolve the problems that may arise under a title policy, from an everyday boundary line dispute to a multi-million-dollar defalcation. This allows us to react quickly to resolve minor problems before they become big.

We are intimately familiar with the body of real estate case law surrounding issues that are the subject of many claims. Our team members initiate and take the appropriate action to ensure our clients are protected, including either a Virginia-specific or nationwide interpretation of the insurer's duties under a policy assessing the merits of a claim and, if needed, filing a lawsuit to protect an underwriter, owner, or lender.

We wrote the Virginia Title Insurance Claims Manual, which has become a statewide "go-to" resource for title insurance companies and their agencies. We are not aware of any other law firm in Virginia that has taken this kind of proactive step. Our time-saving manual enables readers to quickly identify issues arising in the day-to-day business of issuing policies.

And, when Virginia courts issue new opinions, we promptly alert our clients and keep them informed about any issues that may affect their business, rights, and remedies.

WHO WE REPRESENT

We typically represent owners, lenders, title insurance agents, and national title insurance companies and devote our resources to understanding the industry's needs and concerns, including:

- Defense Counsel for owners and/or lenders
- Defense of Claims Against Underwriters
- Recovery of Losses from Agents
- Analysis of Coverage issues for Underwriters
- Defalcation & Fraud Recovery
- Litigation in State, Federal Courts
- Defense of Mechanics Liens
- In-House Counsel Training
- Subrogation Issues
- Bankruptcy matters involving real estate and construction
- Judicial Settlement Conferences, Mediations and Arbitration
- Counseling and negotiations regarding dispute resolution