



Eric E. Ballou
Of Counsel

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Eric is Co-Chair of the Corporate & Public Finance Practice Group. His practice focuses on public finance, transportation and local government matters, including traditional governmental finance, securities, state and local government law and public/private partnerships. Eric not only represents public sector clients on a transactional basis, he also serves in a general counsel capacity to local and regional governmental entities.

PRACTICE AREAS

- Commercial
- Corporate and Public Finance
- Government & Municipal

REPRESENTATIVE MATTERS

- Represent issuers, borrowers, underwriters, lenders and trustees in a wide range of tax-exempt and taxable transactions, with an emphasis on governmental, transportation, 501(c)(3) and education financing, including governmental project financings and private activity bond matters

RECOGNITION AND HONORS

- Richmond Public Finance Law “Lawyer of the Year”; *Best Lawyers in America*, 2021
- American College of Bond Counsel; Fellow
- *Best Lawyers in America*, 2006–2018, 2020–2024
- Virginia Super Lawyers; *Law & Politics*, 2006–2015
- Virginia’s Legal Elite; *Virginia Business Magazine*, 2005–2010, 2021–2023
- Law Clerk to the Honorable Richard L. Williams; U.S. District Court, Eastern District of Virginia
- *Virginia Law Review*, Editorial Board
- Order of the Coif
- Raven Society
- Phi Beta Kappa

ASSOCIATIONS

- National Association of Bond Lawyers; Educational Committee, Chair, 2009–2011, Vice Chair, 2007–2009; Board of Directors, 2000–2001; Bond Attorneys’ Workshop, Chair, 2001; Fundamentals of Municipal Bond Law Seminar, Chair, 1998
- Local Government Attorneys Association
- Bond Club of Virginia
- Virginia Bar Association; Transportation Section, Chair, 2004–2007
- The Bar Association of the City of Richmond

ASSOCIATIONS (CONT.)

- Northstar Academy; Board of Trustees, 2011-2015
- Westminster Canterbury Management Corporation; Finance Committee, 2013-2016; Board of Trustees, 2009-2013

ADMISSIONS

- Virginia, 1985

EDUCATION

- University of Virginia; B.A., with highest distinction, 1982
- University of Virginia School of Law; J.D., 1985

PRESS AND PUBLICATION

- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2023
- 54 Kaufman & Canoles Attorneys Named Best Lawyers in America© 2024, 6 Named "Lawyer of the Year," and 10 Named "Ones to Watch"
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2022
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2023, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- 52 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2021
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2022, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2020
- 46 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2021 and 5 Named "Lawyer of the Year" and 7 Named "Ones to Watch"
- 45 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2020 and 3 Named "Lawyer of the Year"
- Numerous lectures and presentations at aviation conferences and National Association of Bond Lawyers seminars since 1993
- "Financing Regional Projects," Infrastructure Financing Conference, 2012
- "Airport Agreements and Airport Liability 101," Virginia Bar Association, 2007
- "Show Me the Money - Highway Transportation Funding in Virginia," Virginia Bar Association, 2005
- Secondary Market Disclosure Update - SEC Rule 15c2-12," Virginia Government Finance Officers Association, 2005
- "Debt Issuance in Virginia," Virginia Government Finance Officers Association, 2003-2004
- "Airport Finance in a Post 9/11 Environment," Virginia Airport Operators Council Spring Workshop, 2002
- "Virginia Airports Revolving Fund," Local Government Financing Conference, 2002
- "Airports Revolving Fund and Airport Bond Financing, Local Government Financing Conference, 2001
- "GASB 34," Bond Attorneys' Workshop, 2000
- Faculty, Georgetown University Institute for Tax-Exempt Bonds, 2000