KAUFMAN & CANOLES attorneys at law



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Ray is Of Counsel in the Newport News office, where he is a member of the Commercial, Real Estate Strategies, and Government & Municipal Law practice groups. A Peninsula native, he is a second-generation business and real estate lawyer representing municipalities, lenders, borrowers, developers, and individual clients. Ray has been involved in complicated financing transactions including bond issuances, tax-exempt financing, securitized loans and conventional institutional financing.

PRACTICE AREAS

- Commercial
- Real Estate Strategies

RECOGNITION AND HONORS

- Best Lawyers in America, 2025
- Virginia's Legal Elite; Virginia Business Magazine, 2016, 2022

ASSOCIATIONS

- Newport News Bar Association
- American Bar Association
- Virginia State Bar
- Virginia Bar Association
- Virginia Peninsula Chamber of Commerce
- Oyster Rotary Club
- Hampton Roads Academy; Former Trustee
- Newport News Green Foundation; Former Member of Board of Directors
- Colonial Virginia Boy Scouts of America; Former Member, Board of Directors; Past President

ADMISSIONS

Virginia

EDUCATION

- University of Virginia; B.A., 1985
- College of William & Mary School of Law; J.D., 1988

PRESS AND PUBLICATIONS

 55 Kaufman & Canoles Attorneys Named Best Lawyers in America© 2025, 7 Named "Lawyer of the Year," and 13 Named "Ones to Watch"